

## PAST INCENTIVE & MICE GROUPS

SENSES OF CUBA is also very strong and experienced in the Cuban MICE sector. Over the years we have reached a leading position in this field. With our incentive & special interest department and our team of 25 employees from Europe and Cuba we create tailormade authentic programs and unique experiences for your International corporate clients, companies and associations.

See below our list of successful incentives & conferences from 2014 until 2024.

YEAR	Монтн	COMPANY	NATIONALITY	FIELD	Pax
2014	May	AHA - Australian Hotels	Australia	Hotels	81
		Association			
2014	June	UNITY MEDIA	Germany	Internet & Telecomm.	45
2015	July	NISSAN	Australia	Automobile	43
2015	September	FIDELITY	New	Finance	110
			Zealand		
2017	May	KONICA MINOLTA	Germany	Medical Equipment	70
2017	July	TOYOTA's Presidents Club	Australia	Automobile	35
2017	October	Doctors Congress	Poland	Pharma	60
2017	November	ARROW Mania	Australia	ΙΤ	25
2018	March	TELEFONICA	Germany	Internet &	45
				Telecommunication	
2018	April	SAMSUNG	Australia	Electronics	10
2018	April	HILTI	The Netherlands	Tools	15
2018	April	CISCO-COMSTOR	England	Networking Hardware, Telecom, High Tech	45
2018	May	ASTRAL POOLS	Australia	Swimmingpools	92
2018	June	MITSUBISHI ELECTRICS	Australia	Electronics	206
2018	June	TELEFONICA	Germany	Internet & Telecommunication	20
2018	August	CARTERS	New Zealand	Construction	170
2018	August	AUR Supplier Conference	Australia	Retail Sector	35
2018	August	MICE Famtrip	Germany	MICE Agents	12
2018	September	ROTE FUNKEN CARNEVAL	Germany	Carneval Association	130
2018	October	MICE Famtrip in cop with Kempinski	Brazil	MICE Agents	10
2019	March	ALLKAUF	Germany	Construction	33
2019	May	PSA Finance	Argentina	Finance	38
2019	May	JOTUN	Malaysia	Paint Distributor	28
2019	May	UNITY MEDIA	Germany	Internet &	55



YEAR	Month	COMPANY	NATIONALITY	FIELD	Pax			
				Telecommunication.				
2019	May	AMC INTERNATIONAL - AMC Ambassador Club	Switzerland	Cooking Equipment	185			
2019	October	BONN CHALLENGE - Latin American & Caribbean Minister Conference (on global environment)	All Latin America & Germany	Ministers, Consultants, Experts	90			
2019	December	MICE Famtrip for VENTU Brazil	Brazil	MICE Agents	10			
CANCELLATION OF CONFIRMED INCENTIVES FOR 2020 DUE TO THE CORONAVIRUS								
2020	March	HOVAL 1	Switzerland	Heating technology	20			
2020	March	BOSCH	Germany	Tools	42			
2020	April	HOVAL 2	Switzerland	Heating technology	34			
2020	March	HOVAL 3	Switzerland	Heating technology	33			
2020	May	VOLVO	Switzerland	Automobile	50			
2020	November	DOCTORS GROUPS	Australia	Medical	40			
2020	November	Incentive TECH UK - Group 1	UK	IT	60			
2020	November	Incentive TECH UK - Group 2	UK	IT	60			
POST-PANDEMIC INCENTIVES								
2022	November	Incentive ESSEN All Latin America	Argentina	Cooking Equipment	106			
2023	April	TRAVELTECH	Thailand	Energy sector	25			
2024	March	DOCTORS GROUP	Australia	Medical	30			
2024	May	RENTOKIL	Netherlands	Vermin Control	31			
2024	November	CAB MARKETING	Germany	Marketing Technique	70			



## PAST DELEGATIONS & CONFERENCES

YEAR	Монтн	COMPANY	NATIONALITY	Түре	Pax		
2016	June	Cientific Delegation from the University of Arkansas	USA	Cienctific Delegation			
2016	June	Benecke Conference			110		
2016	June	Delegation of German beverage industry	Germany	Economic Delegation	40		
2016	August	Delegation Jochen Flasbarth (State Secretary at the Federal Ministry for the Environment, Nature Conservation and Nuclear Safety)	Germany	Political Delegation	4		
2016	Novembe r	Delegation of the directors of the German Ministry for Education and Research	Germany	Political Delegation	8		
2017	February	Official Delegation from Slovakia	Slovakia	Political Delegation			
2017	June	Official Delegation from Niedersachsen	Germany		30		
2017	Oktober	Delegation Hans Seidl Foundation	Germany		4		
2018	February	Official Delegation from Slovakia	Slovakia	Political Delegation	8		
2018	October	Delegation from the German Chambers of Commers (AHK) to the business fair FIHAV	Germany	Business Delegation	27		
2019	February	Delegation from the University of Bayreuth	Germany	Cienctific Delegation	17		
2019	October	BONN CHALLENGE - Minister Conference (on global environment)	All Latin America & Germany	Ministers, Consultants, Experts	100		
2020	February	Political Delegation from Slovakia	Slovakia	Political Delegation	9		
CANCELLED OR POSTPONED DELEGATIONS AND CONFERENCES FOR 2020 DUE TO THE CORONAVIRUS							
2020	March	Delegation of the German Sweets Association	Germany	Food industry	33		
2020	October	Conference EUROCLIMA+	International	European Union and Latin American States	80		
POST-PANDEMIC DELEGATIONS AND CONFERENCES							
2022	March	Delegation of the German Sweets Association	Germany	Food industry	33		