



SENSES OF CUBA

By Tourcom

Sales Executive FITs & Groups & Sales Executive Groups- & Incentives/MICE

As a sales executive for Senses of Cuba you are responsible for the commercial success of a specific market and/or department. You will be in direct contact with our business to business partners from all around the world and help create the perfect experience for all of our clients. You work in a multicultural team of around 30 people, that all share one passion: Cuba!

What we expect from you:

- An independent and motivated mindset.
- The dedication to take over responsibilities in one of the most complicated but at the same time most interesting and exciting destinations in the world.
- Flexibility and creativity, to react to unexpected situations and always find the best possible solution.
- A service mentality, market-orientated thinking and operating and a secure appearance (to represent a DMC that works with High-End clients).

Required experience & education:

- Education and practical working experiences at a travel agency / tour operator / Incentive agency (MICE)
- Alternatively: University degree in tourism or business administration (in Germany: professional school (FH) / university / "Berufsakademie")
- Experience with Cuba-/Latin America or the USA
- Experience with TOURPLAN, MS-Office, Social Media, Web-Design

Required language skills:

- Spanish (both spoken and written): Advanced or higher
- German (both spoken and written): Advanced or higher
- English (both spoken and written): Advanced or higher

If you are interested and fit the above mentioned description, please send your application to:

Email: bernd.herrmann@tourcomcuba.com

Interviews can be arranged in Havana, Cuba or at the tradeshows we participate